



**Dhruv Consultancy
Services Ltd.**

CORPORATE PROFILE

June 2024





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The Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



A strong infrastructure means more connectivity, more opportunities and in turn more development.

Infrastructure development enables citizens with the freedom to dream big and we, believe in offering this freedom to the people.





COMPANY OVERVIEW

Who We Are

Incorporated on Aug 26, 2003, Dhruv Consultancy Services Ltd is ISO 9000:2015 certified & one of the fastest growing infrastructure Consultancy firm, delivering strategic expertise and engineering solutions to Clients worldwide.

Over the last 20 years, Dhruv has evolved as a brand and a key contributor towards achieving excellent road infrastructure and safety. The company is listed on the main board of Bombay Stock Exchange and National Stock Exchange.



400⁺

EMPLOYEES

25⁺

HAPPY
CLIENTS

BBB⁻

CARE RATING



Mission

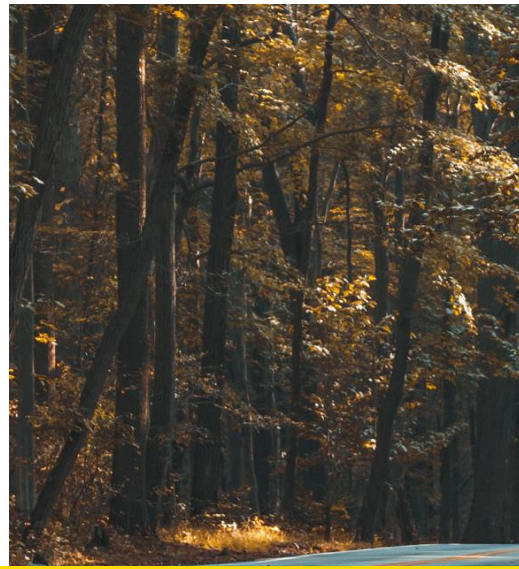
Infrastructure is a nation's lifeline. At Dhruv Consultancy, our mission is to optimize connectivity and boost livelihood for 1.4 billion people of the country, thereby building a stronger nation.

Vision

To achieve a market cap of Rs. 500 crores in the next 2 years by giving unparalleled value to our customers, growth to our employees and set new benchmarks that redefine success in our industry.



OUR VALUES AND BELIEFS



Freedom to Dream



Freedom to Grow



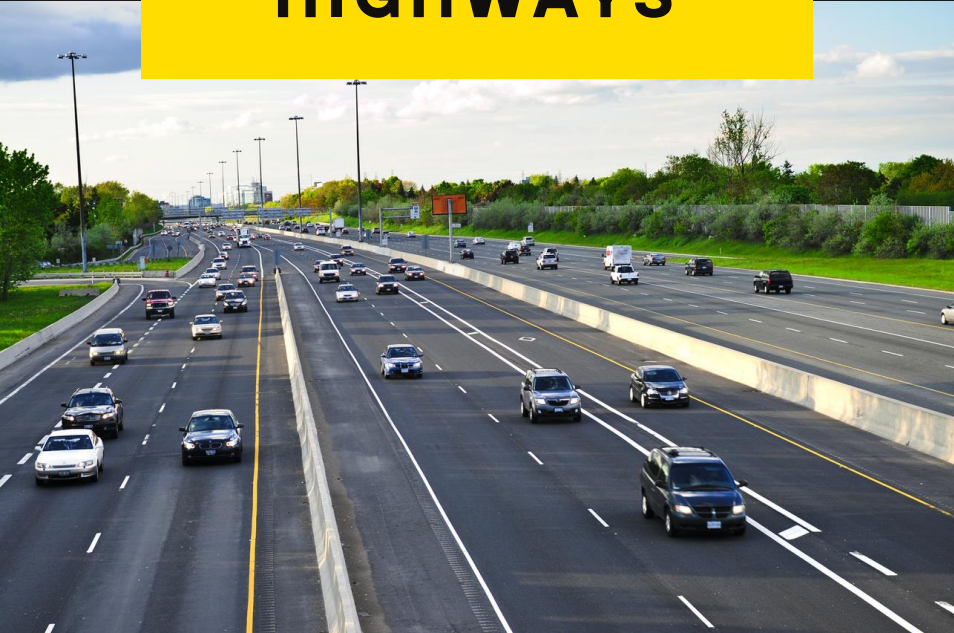
Freedom to Connect



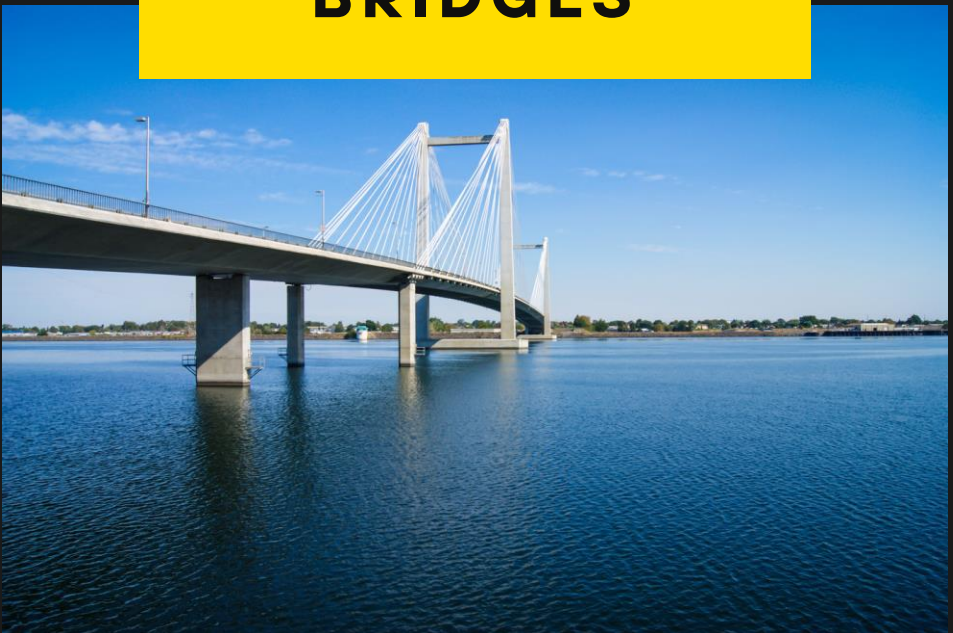
Freedom to Collaborate

OUR SECTORS

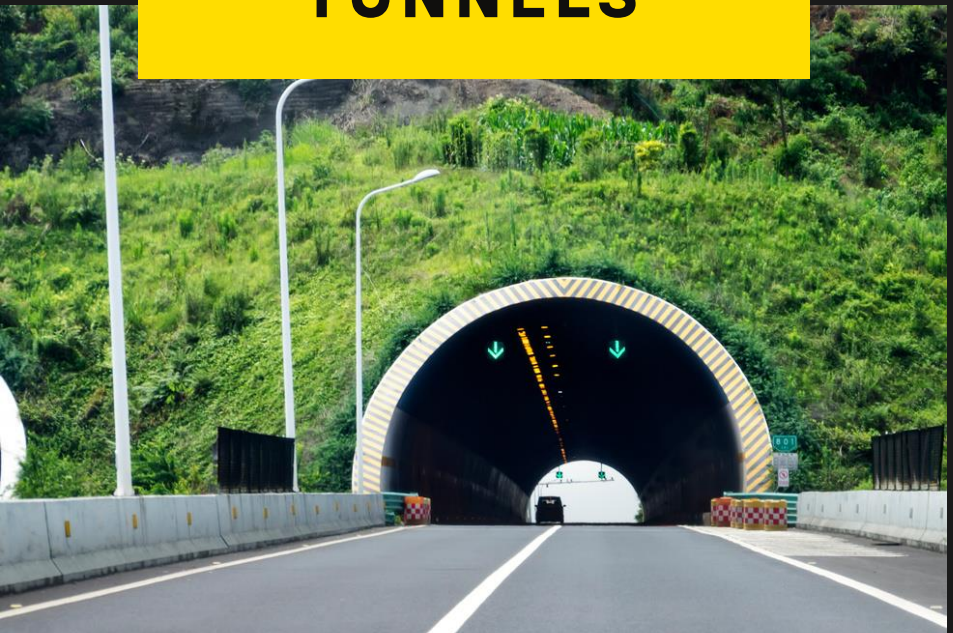
HIGHWAYS



BRIDGES



TUNNELS



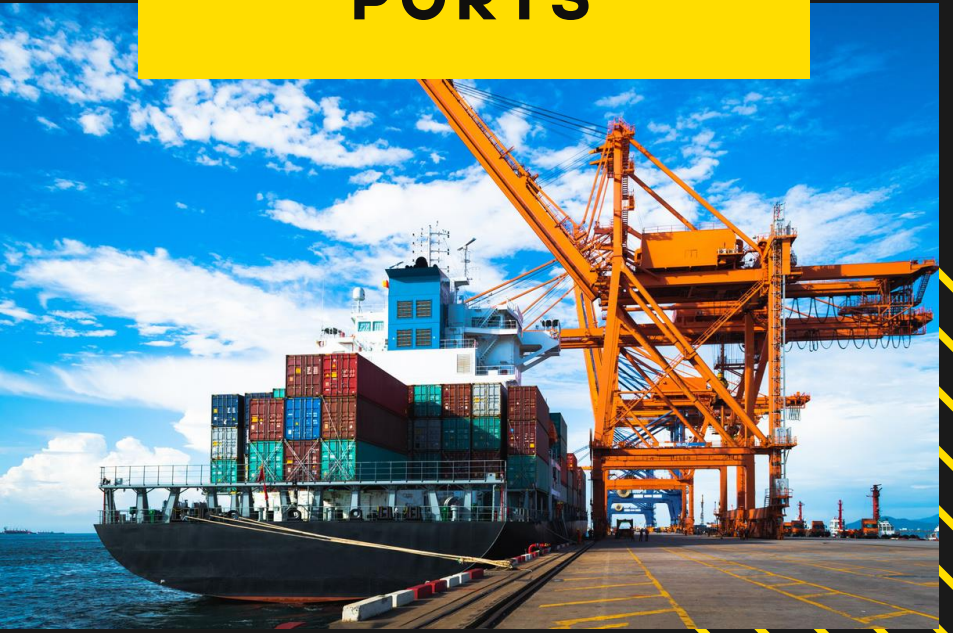
RAILWAYS



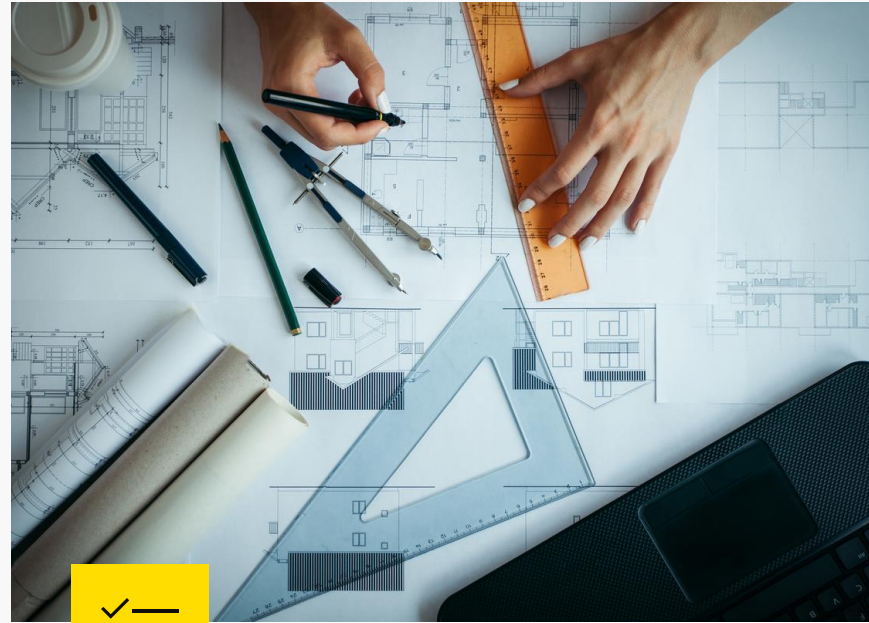
METROS



PORTS



OUR SERVICES



Design and Engineering

- Feasibility Studies
- Detailed Designing
- Traffic and Transportation Studies
- Environmental Impact Assessment
- Economic / Financial Analysis
- Proof Checking



Project Management

- Construction Supervision
- Contract Administration
- Operation & Maintenance
- Value Engineering



Techno-Advisory

- Pre-Bid Engineering
- Asset Management
- Safety Audits
- Lenders Engineering

Growth Since Establishment



2003

Incorporation as
**Dhruv Consultancy
Services Private Limited**

2006

First PMC Project
Bhiwandi - Kalyan
Shilphata

2011

First Expressway Project
Missing Link of Mumbai - Pune
Expressway

2014

**First NHA
Project**
Khed Sinnar
Highway

2018

**Name changed to Dhruv Consultancy
Services Limited**
Successful Listing on BSE-SME on May 10

2016

Entry in Ports Sector
Jalna and Wardha Dry Port

2021

Listing on NSE
Migration to Main
Board of BSE and
NSE on November
25

2022

Entry in Metro Sector
Line 2A and 7 of Mumbai
Metro

2023

Entry in Railway Sector
Gati Shakti Unit, Salem
Division

2024

**Incorporation of Subsidiary in
United Kingdom**
Dhruv International Private
Limited

BOARD OF DIRECTORS



**PANDURANG
DANDAWATE**

Chairman and Founder
Director



**TANVI TEJAS
AUTI**

Managing Director



**SANDEEP
DANDAWATE**

Executive Director



**JAYASHRI
DANDAWATE**

Executive Director

BOARD OF DIRECTORS



**SUDHIR
SHRINGARE**

Independent Director



**ASHOK KUMAR
KATTE**

Independent Director



**SALEEM
WADGAONKAR**

Independent Director



**S D
CHAPHALKAR**

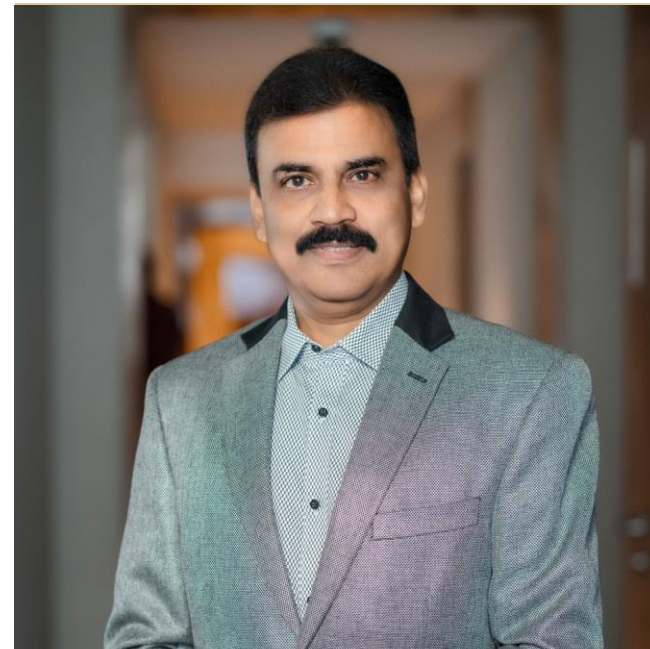
Independent Director

MEET OUR TEAM



**RAJA
MUKHERJEE**

Chief Executive Officer



**HIMANSHU
SHRIMAL**

Chief Technical Officer



**AKHILESH
DANDAWATE**

Chief Operating Officer



**VINOD
CHOUGULE**

Vice President (Highways)



**HULGERI D.
RAO**

Head (Structures)

MEET OUR TEAM



**KAUSTUBH
TARDE**

**Vice President
(Business Development)**



**JAGTAMBI
PADMANABHAN**

Head (Human Resources)



**SNEHAL
PATIL**

Chief Financial Officer



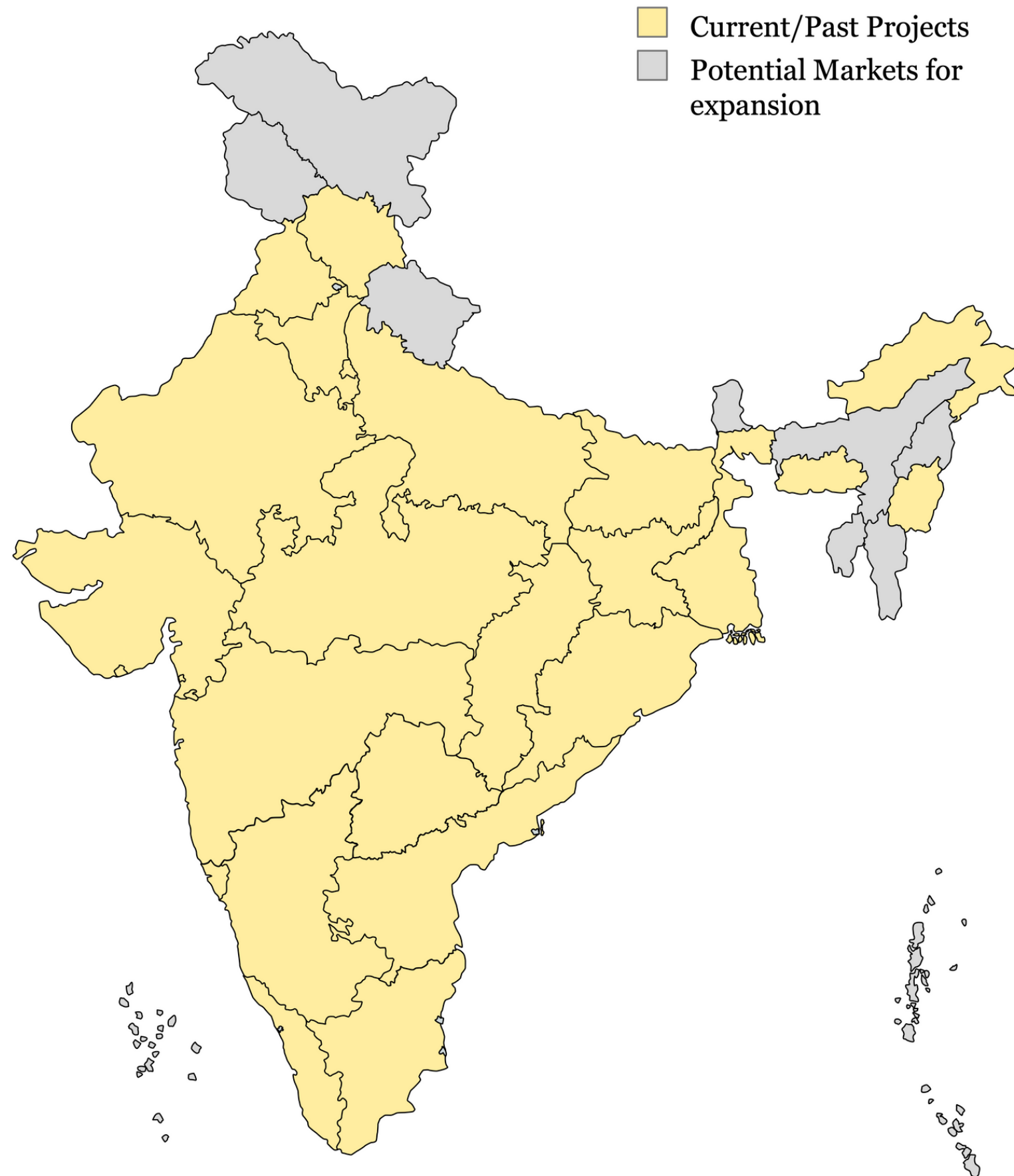
**ROHIT
MAHAKAL**

**General Manager
(Finance and Accounts)**



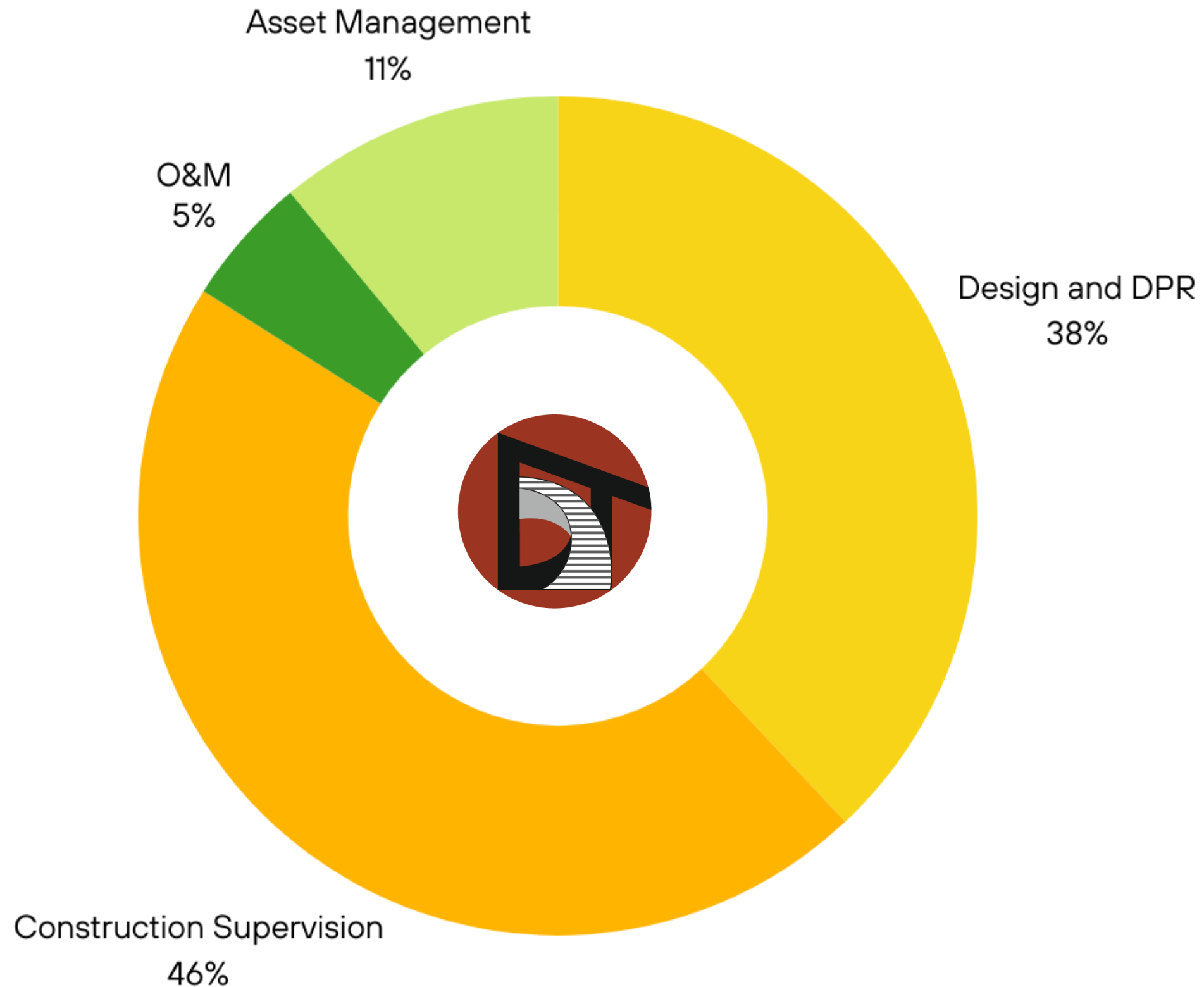
**ANKIT
SONAWANE**

**Company Secretary and
Compliance Officer**



MARKET PRESENCE IN 23 STATE OF INDIA

- Track record of executing state highways, national highways, bridges, tunnels
- More than **175 projects** completed and 98 ongoing across the country
- Diversified in **Railways** and **Metros** sector
- **7 Expressway Projects** under execution - Mumbai Pune, Delhi Vadodara, Amritsar Jamnagar, Amritsar Bhatinda, Raipur Vishakhapatnam, Delhi Dehradun, Bengaluru Vijaywada



COMPLETED PROJECTS

175

ONGOING PROJECTS

98

ORDER BOOK AS ON 31ST MARCH 2024

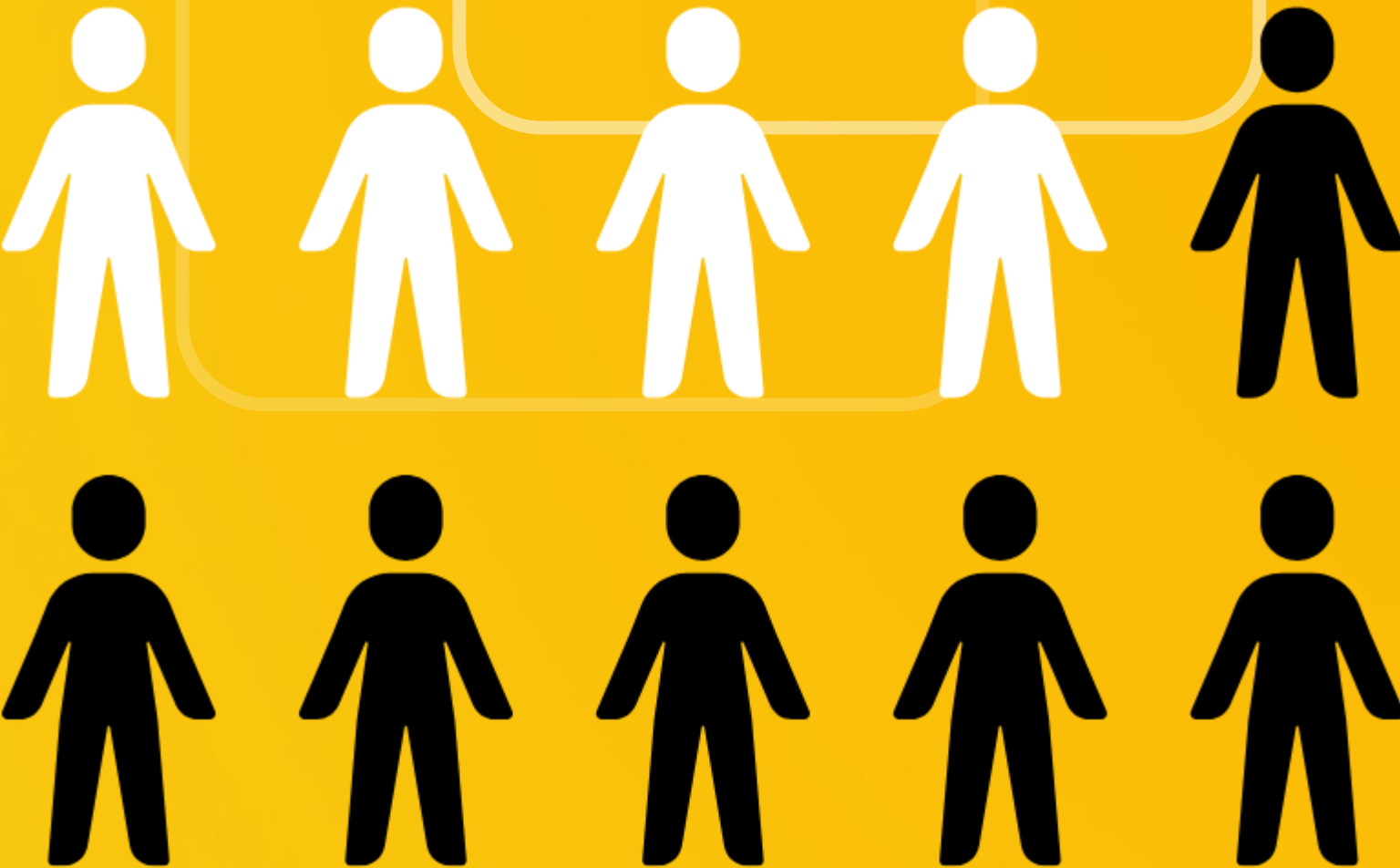
RS. 350.2 CRORE

OUR EMPLOYEES

- **Low Attrition Rate**

- **Employee Diversity**

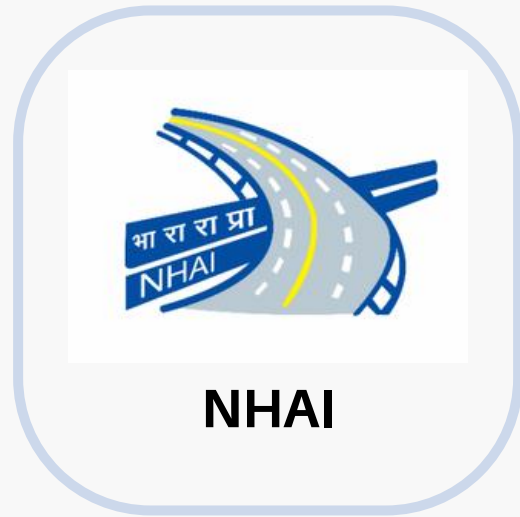
- **Training and Development**





CLIENTELE

Domestic



NHAI



MORTH



**Uttar Pradesh
Expressways Industrial
Development Authority**



MMRDA



NHIDCL



PWD, Jharkhand



MHADA



BSRDC

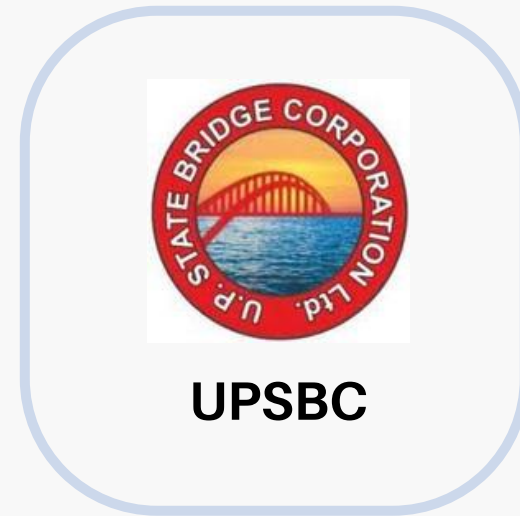


SHDP, Karnataka



CLIENTELE

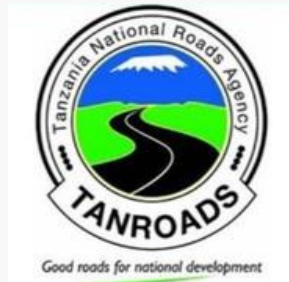
Domestic





CLIENTELE

International



Tanzania National
Roads Agency



Ghana Highway
Authority



Zambia



Uganda National
Roads Authority



Ministry of Land
Management, Urban
Planning and
Construction, Cambodia



Ministry of Public
Works and Transport,
Cambodia



Ogun RAAMP



Kogi RAAMP



ADMINISTRAÇÃO
NACIONAL DE
ESTRADAS, I.P.,
Mozambique



CLIENTELE

International



AfDB



**World
Bank**



ASIAN DEVELOPMENT BANK

ADB



**Asian Infrastructure
Investment Bank**



**The Ministry of
Transport of the
Republic of
Tajikistan**



**Ministry of Road
Transport and
Bridges,
Bangladesh**



WHAT SETS US APART?

1

BSE and NSE listed company

2

Empaneled with major Govt. Departments

3

Highly experienced management and liasoning team

4

Broad geographic, operational base

5

Professional consultancy & Quality Assurance with Maintenance services

6

Integrates cutting edge technology to establish smart infrastructure in India



COMPETITIVE ADVANTAGES

All infrastructure services under one roof

All major functions in infrastructure consulting like Design and Engineering, Project Management Consultancy, Technical Advisory and Audits are all under one roof. Clients get the benefit of having one consultant that looks into all the key functions of a single project, end to end

Latest technology and machinery

Our in-house machinery boasts of some of the advanced, latest equipment for audit and surveys.

Key equipment used: MBIU, FWD, Retro reflectometer, Automatic Traffic Controller and Classifier, Network Survey Vehicle.



COMPETITIVE ADVANTAGES

Liaison with government agencies

Our members from the senior management all come from a rich experience working with various government agencies. Our strong relationships and prior experience, enables us to liaison with the government departments and ensure smooth completion of any project.

Use of latest ERP softwares

Our systems operate on latest ERP software, giving us full control of the project at any given point. We are also able to provide a bird's eye view to our client through timely updates.

Prior experience in prestigious projects

Dhruv Consultancy Services Ltd. is involved in handling prestigious greenfield and brownfield expressway projects, giving us a strategic edge over our competitors.



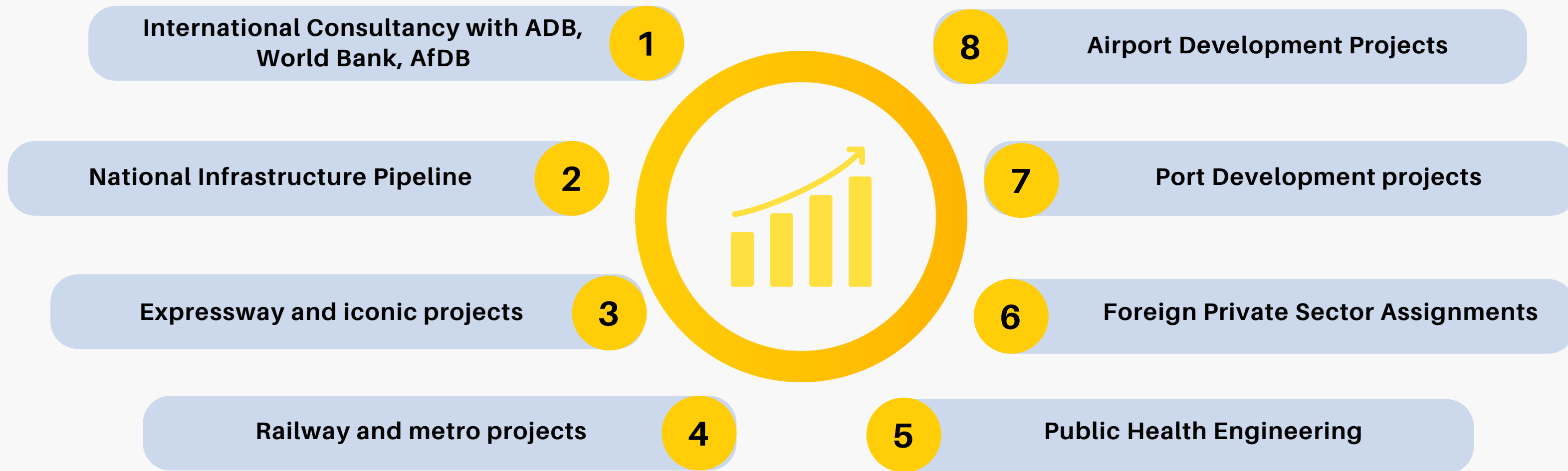
Increased ticket size

WORK ORDER IN FY 23-24

Sr. No.	FY	Average ticket size of assignment	Nature of work
1	2018-19	3 Cr	Dominantly DPR
2	2019-20	4 Cr to 5 Cr	Dominantly 2 Lane road construction supervision
3	2020-21	5 Cr to 6 Cr	Dominantly 2-lane road construction supervision with few 4 lane assignments
4	2021-22	6 Cr to 9 Cr	Dominantly 4/6 lane road construction supervision with few expressway works
5	2022-23	8 cr to 11cr.	Dominantly 6 lane Highways and Expressways
6	2023-24	11 Cr to 13 Cr	Four lane Six Lane Supervision works



Future Growth PLANS





OUR PROJECTS



DELHI VADODARA EXPRESSWAY - PKG - 7

Project Details:

Authority Engineer for supervision of Construction of Eight Lane access-controlled expressway starting at Bawadi village (near Shivgarh) of Ratlam district to (Ch. 627+420 to Ch. 696+920) section of Delhi-Vadodara Greenfield Alignment (NH-148N) on EPC Mode under Bharatmala Pariyojana in the State of Madhya Pradesh. [Delhi Vadodara/NH148N/AE/Pkg7]

Client - National Highways Authority of India.

Type of Consultancy : Authority Engineer
Type of Project : EPC Work Supervision

Name of Assignment : Construction of Eight Lane Access Controlled Expressway from Ch 627+420 to 696+920 section of Delhi - Vadodara Greenfield Alignment

State : Madhya Pradesh

Project Length : 69.50 KM
Project Cost : 2890.27 Cr.





GREENFIELD 'GANGA EXPRESSWAY'

Project Details:

Independent Engineer Services for Development of "Access Controlled Six Lane (Expandable to Eight Lane) Greenfield 'Ganga Expressway'

Client : PIU Prayagraj, U. P. Expressway Industrial Development Authority

Type of Consultancy : Independent Engineer Services

Type of Project : DBFOT (Toll) basis

Name of Assignment : Development of Access Controlled Six Lane (Expandable to Eight Lane) Greenfield 'Ganga Expressway' (from Km. 445+000 to Km. 601+847),

State : Uttar Pradesh

Total Project Length : 156.847 KM

Project Cost : 5000 cr.





DELHI - SAHARANPUR DEHRADUN ECONOMIC CORRIDOR

Project Details:

Client : PIU Baghpat, NHAI

Type of Consultancy : Authority's Engineer

Type of Project : EPC Supervision

Name of Assignment : Development of six lane access control
Greenfield highway of economic corridor (56+500 to 119+7Delhi-
Saharanpur-Dehradun90) PKG-3&4

State : Uttar Pradesh

Project Length : 63.24 KM

Project Cost : 1416 Cr.





KORLAM SABBAVARAM ECONOMIC CORRIDOR

Project Details:

Client : PIU Vizianagaram, NHAI

Total Project Length : 43.562 KM

Name of Assignment : Consultancy Services for IE for Supervision of Development of six lane of Korlam to Sabbavaram Section of NH-130 Road from km.421.100 to km.464.662 under Raipur-Visakhapatnam economic corridor in the state of Andhra Pradesh on Hybrid Annuity Model [Package-3 & 4(A.P)]





SOLAPUR - YEDSHI SECTION HIGHWAY

Project Details:

Client : National Highways Authority of India

Type of Consultancy : Independent Engineer Services

Type of Project : DBFOT (Toll) basis

Name of Assignment : Independent Engineer Services for four laning of Solapur- Yedeshi Section of NH-211 from km 0.00 to km 100.00 (design length 100.00 km) in the State of Maharashtra to be executed as BOT (Toll) on DBFOT pattern under NHDP Phase-IV

State : Maharashtra

Total Project Length : 98.71 KM

Project Cost : 1492 cr.





AURANGABAD - YEDSHI SECTION HIGHWAY

Project Details:

Client : National Highways Authority of India

Type of Consultancy : Independent Engineer Services

Type of Project : DBFOT (Toll) basis

Name of Assignment : Independent Engineer Services for Four laning of Aurangabad - Yedishi section of NH-211 from km 290.200 to km 100.000 in the State of Maharashtra to be executed as BOT (Toll) on DBFOT pattern under NHDP Phase- IV.
State : Maharashtra

Total Project Length : 189.23 KM

Project Cost : 3177 cr.





AHMEDNAGAR FLYOVER

Project Details:

Consultancy Services for Authority Engineer (A.E.) for Construction of Four Lane Elevated Structure (Flyover) From Sakkar Chowk to SB Chowk on Pune-Aurangabad Road along NH-222, In Ahmednagar City Limit (Length - 3.080 Km) in the State of Maharashtra on EPC Mode.

Client - Ministry of Roads, Transport and Highways.

Salient Features:

- Project length - 3.080 km
- No of lanes - 4
- DPR was prepared by DCSL.
- The time taken to travel from Sakkar Chowk and SBI Chowk and vice versa shall be reduced to 4-5 minutes, as against 18 to 22 minutes at present during peak hours.





SAVITRI RIVER BRIDGE

Project Details:

- Old bridge collapsed on 02.02.2016 and cost us 42 lives.
- Hon. Minister Shri Nitin Gadkari announced that the new bridge shall be completed in 180 days.
- Contractor - TNT
- Authority Engineers - Dhruv Consultancy Services Ltd.
- The new bridge was completed within 165 days.





PATAS TONDALE SECTION OF NH965G

Project Details:

Authority's Engineer for Supervision of construction of four laning of NH 965 G from (a) Junction with NH-65 near Patas -Vasunde Phata-Baramati and Partly Baramati Bypass Design Length 41.369 km (Package - I) (b) km 41.369 (Baramati) to km 83.500 (Indapur) Design Length 42.131 km and One time improvement of selected stretches (Package-II) and (c) km 83.500 (Indapur) to km 130.202 (Tondale) Design Length 46.702 km and One time improvement of selected stretches (Package-III) in the State of Maharashtra under Bharatmala Pariyojana.

Client - National Highways Authority of India.

Salient Features:

- Project Length - 130.202km
- No of Lanes - 4
- Dedicated walkways of 68.705km length for Palakhi constructed on both side of Highways for hassle free and safe passage of Devotee.
- 11 Palkhi Sthals (Place for Palkhis to halt and rest) to be constructed.





MBIU MAHARASHTRA

Project Details:

Date of Commencement - 03.11.2016

Time Period : 3 Years

Award value : ₹ 23.36 Crore

Total Kilometers : 7787.80 Km

Present Status - Third cycle Completed

PRIVATE SECTOR

Machine has demands from Private Sector for inspection and repairs. Recently first Private Sector work was bagged from L&T in Goa for ₹ 15,00,000/-





CAPACITY AUGMENTATION OF THE MUMBAI-PUNE CORRIDOR

Project Details:

The new road link will be an 8-lane alignment of about 12kms, starting 2kms from the Khalapur main toll plaza and ending near the Sinhgad Institute in Lonavala. The alignment involves two twin-tube tunnels of total length 11.62 km and a cable-stayed viaduct of 1.2km length.

Challenges Faced In Project Implementation:

There are four primary challenges we are facing, during project implementation:

- Obtaining environmental clearance for the missing link
- Obtaining a NOC from Ministry of Road Transport and Highways
- Acquisition of forest land
- Designing appropriate interchanges and elevated roads





MUMBAI-PUNE EXPRESSWAY



Project Details:

Preparation of DPR for capacity augmentation of Missing Link of Mumbai Pune expressway

3-LANE SAVITRI BRIDGE(MAHAD)



Project Details:

Construction and supervision consultancy contract.

ECO TOURISM/ BIODIVERSITY PROJECT (WARDHA)



Project Details:

Eco tourism and biodiversity project to maintain ecological equilibrium



ACCOLADES





Words of motivation by

Shri. Nitin Gadkari Ji

**Hon. Minister of Road Transport
and Highways, MSME,
Government of India**

नितिन गडकरी
NITIN GADKARI





सत्यमेव जयते

मंत्री
सड़क परिवहन एवं राजमार्ग;
सूक्ष्म, लघु एवं मध्यम उद्यम
भारत सरकार
Minister
Road Transport and Highways;
Micro, Small and Medium Enterprises
Government of India

MESSAGE

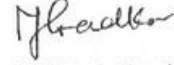
I am happy to learn that Dhruv Consultancy Services Limited a MSME company is launching a coffee table book about journey of company and its promoters, Shri Pandurang Dandawate and Mrs. Tanvi Dandawate Auti, Managing Director.

The Micro Small and Medium Enterprises (MSME) in India are the backbone of the Indian Economy. These Businesses have created the highest rate of employment growth and account for major share of India's GDP. The sector is contributing immensely to the vision of a self-reliant India.

Promoter Mr. Dandawate has worked as an Executive Engineer in MSRDC during my tenure as PWD Minister in Govt. of Maharashtra. He was responsible for early completion of 16 flyovers in Mumbai including iconic JJ Flyover. His company also helped to complete new Savitri Bridge on Mumbai-Goa road in year 2017 in record period of 165 days.

This coffee table book is the inspiration for the upcoming startups and MSME's as well as for the young engineers and entrepreneurs. I was the Guest of Dhruv First Listing on BSE SME in May 2018. I am proud to see the company's progress since their listing in BSE SME platform inspite of the challenges faced by the Indian Economy in this Covid-19 period.

I also congratulate Kirin Advisors for this excellent initiative and my best wishes to the company for their future endeavours. Including the company plans to migrating to the main board of BSE with target of fund raising to serve better to the nation.



(Nitin Gadkari)

Date: December 28, 2020
Place: New Delhi

Room No. 501, Transport Bhawan, 1, Sansad Marg, New Delhi – 110 001, Tel.: (RTH) 011-23710121, 23711252 (O), 23719023 (F),
Room No. 168, Udyog Bhawan, Rafi Marg, New Delhi – 110 011, Tel.: (MSME) 011-23061566, 23061739 (O), 23063141 (F),
E-mail: nitin.gadkari@nic.in; website-www.morth.nic.in / https://msme.gov.in



We wholeheartedly thank the NHAI for recognizing our service and efforts in the Ahmednagar Flyover Project





MSME Skoch Award for Dhruv Consultancy Services Ltd



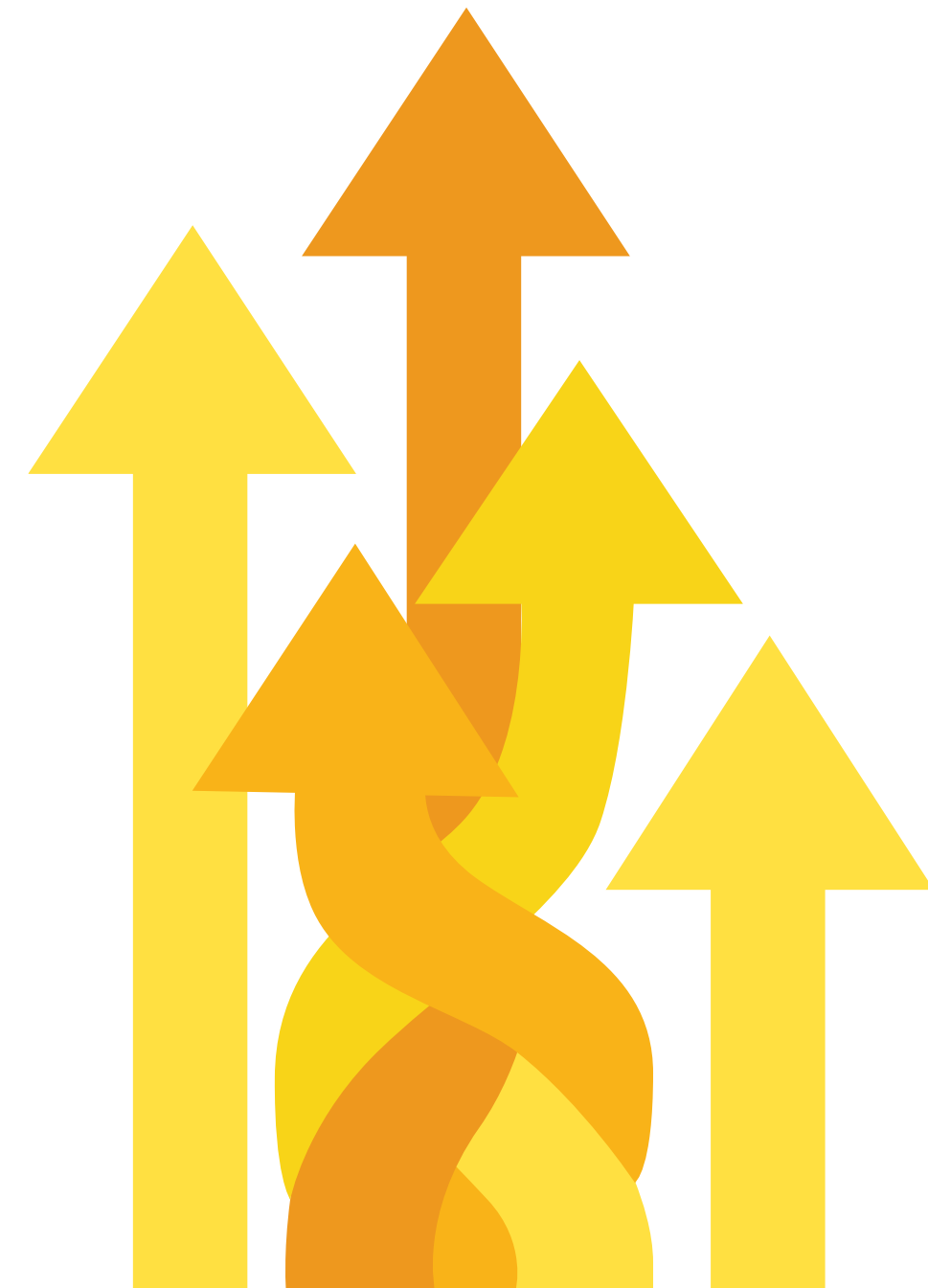


FINANCIALS



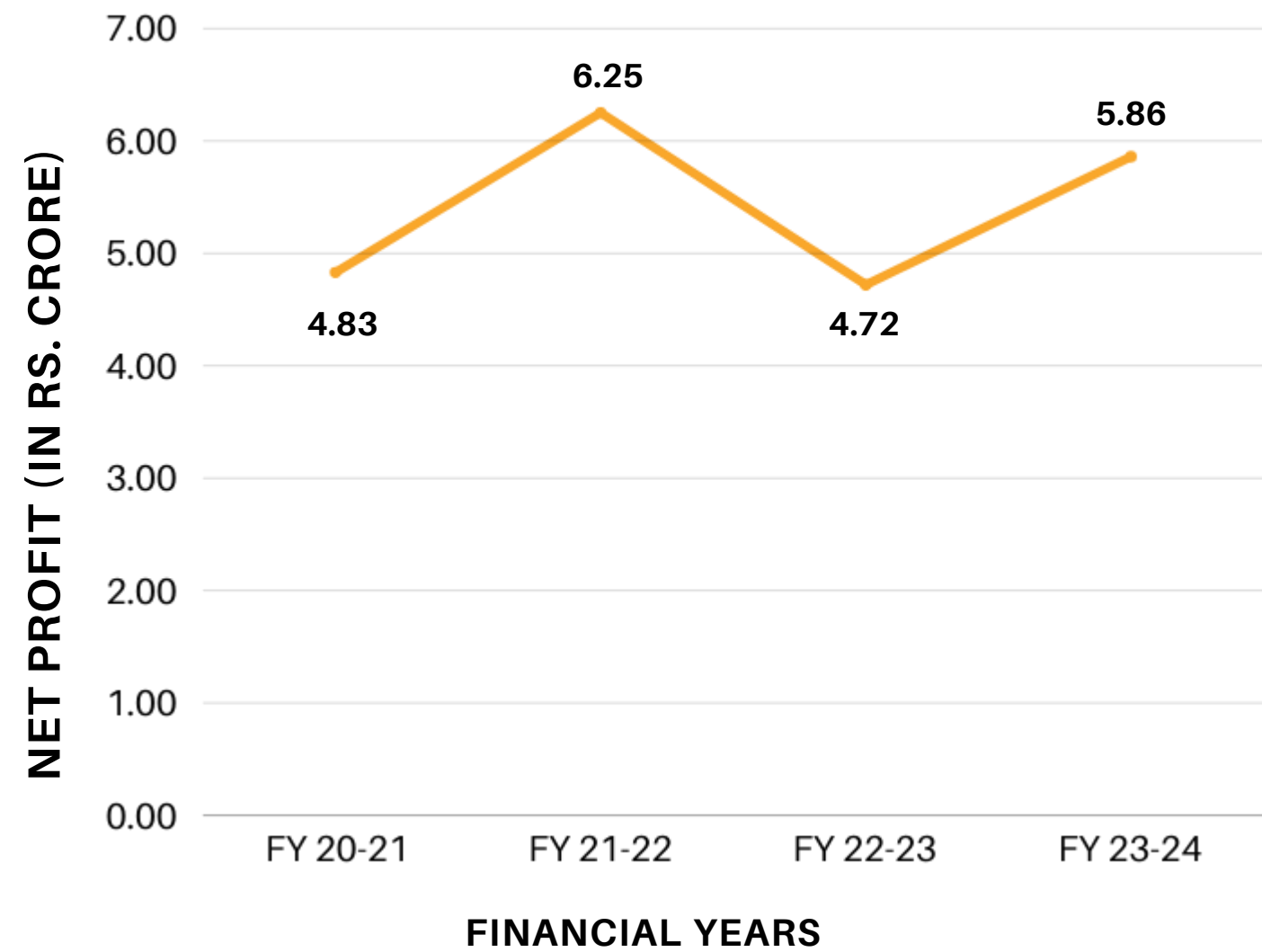
FUELLING GROWTH

Sr. No.	Highlights	FY 19-20	FY 20-21	FY 21-22	FY 22-23	FY 23-24
1	Turnover/Revenue	48.74	59.76	75.06	81.18	81.50
2	Net worth	45.59	39.57	45.83	57.04	66.27
3	PAT	1.06	4.83	6.25	4.72	5.86
4	EBIDTA	3.55	9.34	9.81	10.29	14.75

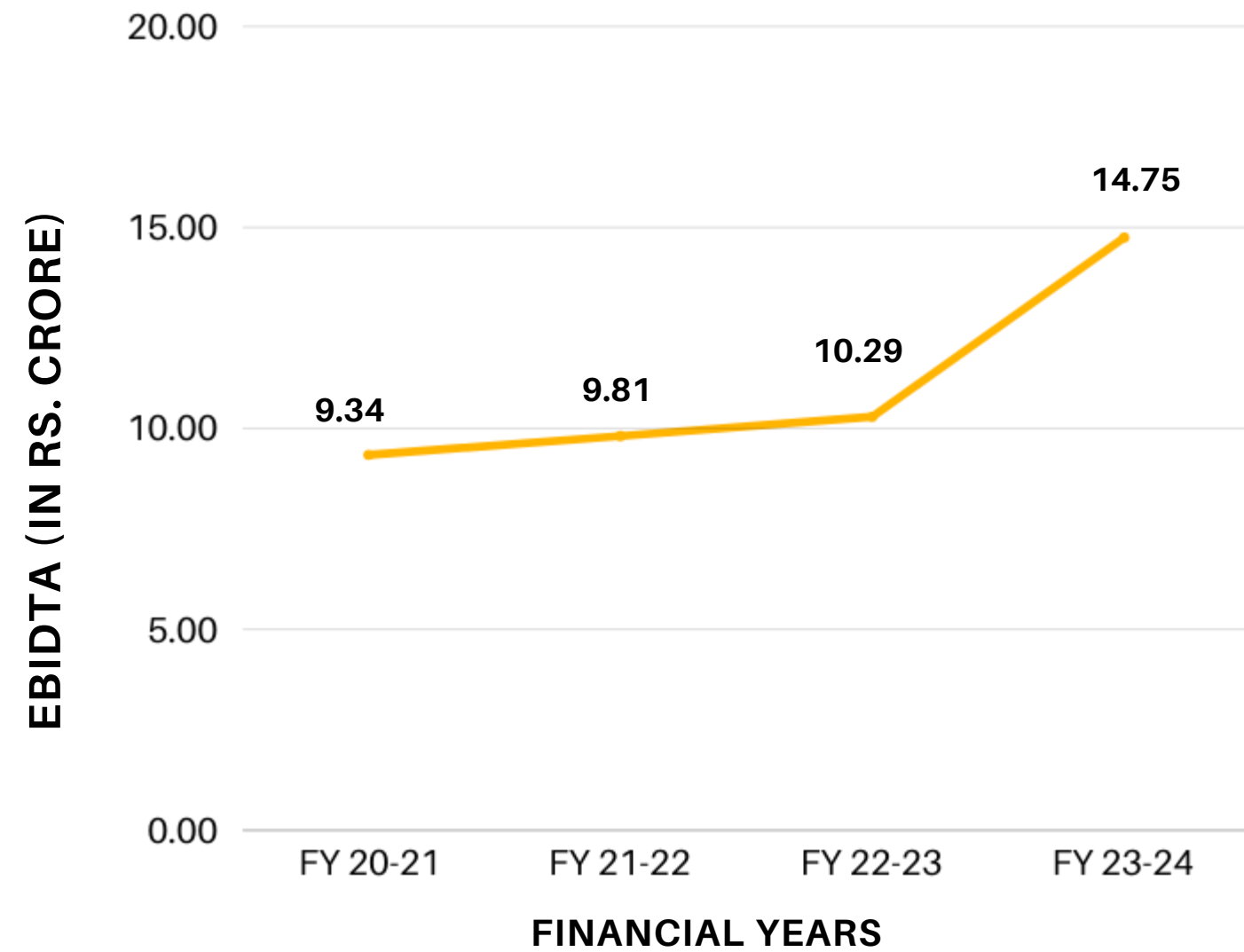




NET PROFIT (PAT)

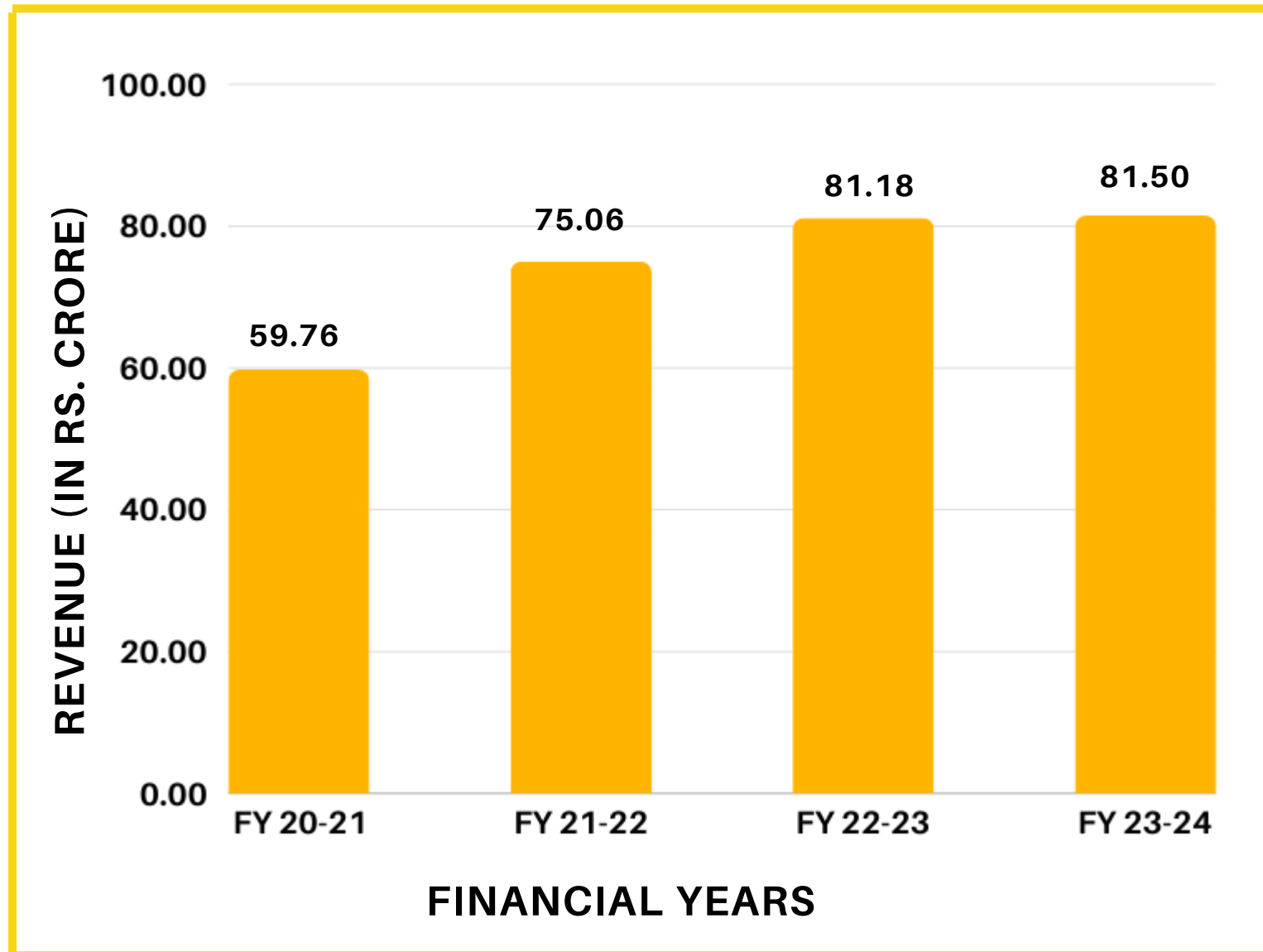


EBIDTA

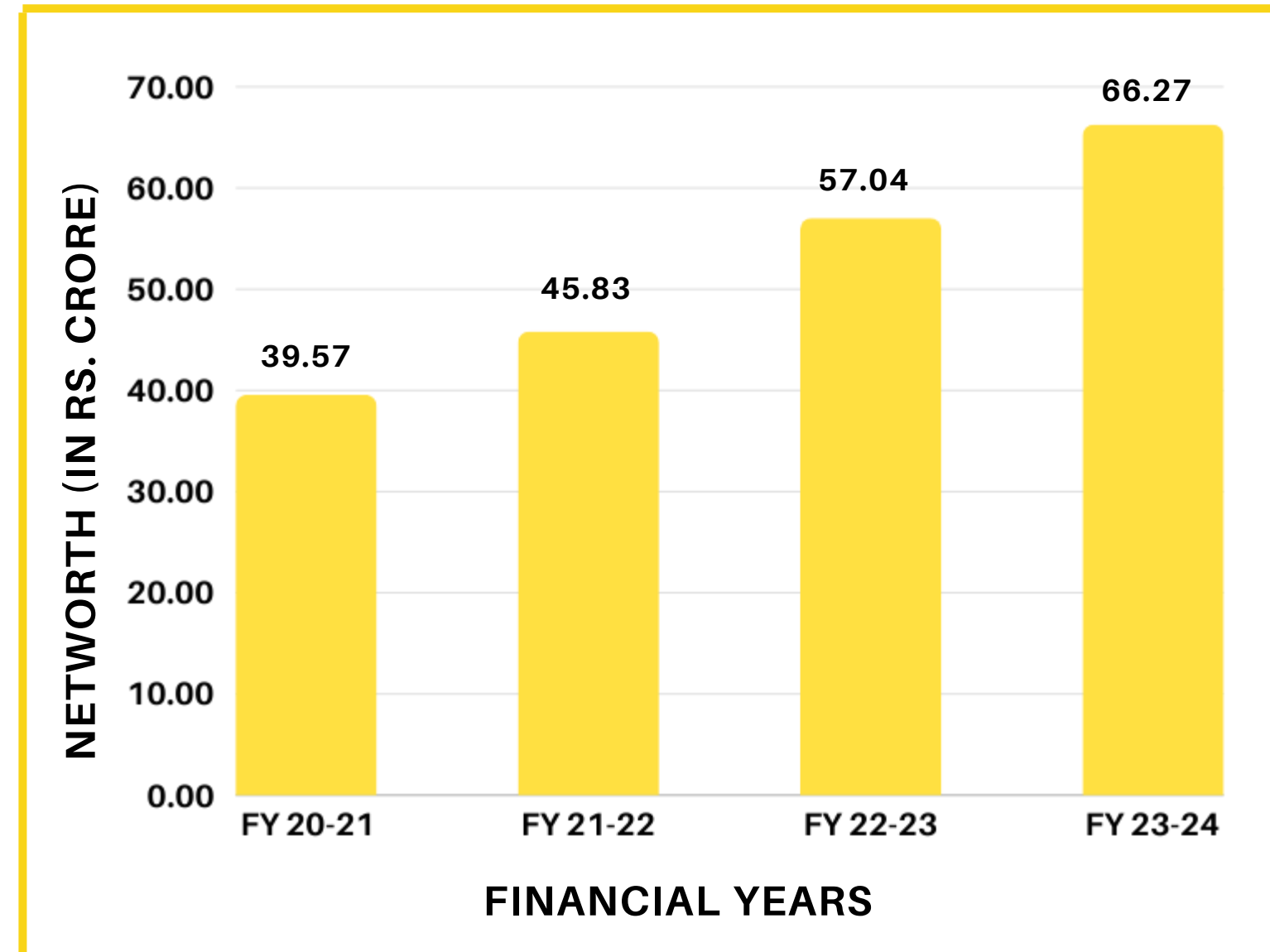




REVENUE



NETWORTH





Certificate of Registration

This is to certify that

DHRUV CONSULTANCY SERVICES LTD.
501, PUJIT PLAZA, PALM BEACH ROAD, SECTOR 11, NEAR CBD STATION,
OPP-K-STAR HOTEL, CBD BEALAPUR, NAVI MUMBAI-400614, INDIA

has been independently assessed by QRO
and is compliant with the requirement of:

ISO 9001:2015

Quality Management System

For the following scope of activities:

**PROVIDE FEASIBILITY STUDIES, DETAIL ENGINEERING, PROJECT
MANAGEMENT AND RETROFITTING SERVICES FOR ARCHITECTURAL,
CIVIL ENGINEERING & ANCILLARY PROJECTS**

Date of Certification: 11th November 2022 2nd Surveillance Audit Due: 10th November 2024
1st Surveillance Audit Due: 10th November 2023 Certificate Expiry: 10th November 2025

Certificate Number: 30502211139Q



Chauhan

Head of Certification

Validity of this certificate is subject to annual surveillance audits to be done successfully on or before 365 days from date of the audit.
(In case surveillance audit is not allowed to be conducted: this certificate shall be suspended / withdrawn).

The Validity of this certificate can be verified at www.qrocert.org

This certificate of registration remains the property of QRO Certification LLP, and shall be returned immediately upon request.

India Office : QRO Certification LLP
142, IInd Floor, Avtar Enclave, Near Paschim Vihar West Metro Station, Delhi-110063, (INDIA)
Website : www.qrocert.org, E-mail : info@qrocert.org

QUALITY CERTIFICATION

Dhruv Consultancy Services Ltd is now
certified by Quality Research Organization



CORPORATE SOCIAL RESPONSIBILITY



Dhruv Consultancy Services conducted a campaign in ZP School, Devpada, Neral along with 5th-8th standard students to **inculcate road safety values**, where they **discussed various road safety signs and symbols** and the **precautions that students need to take when cycling or riding two-wheelers**.





At Dhruv Consultancy, we believe in the power of education to transform lives and empower communities. As part of our corporate social responsibility (CSR) initiatives, we have chosen to focus on supporting educations, particularly schools and engineering colleges in Maharashtra and Gujarat. Our aim is to contribute to the development of skilled professionals and promote access to quality education.



Dhruv Consultancy Services Ltd.

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Sector-11, CBD Belapur,
Navi Mumbai - 400614

Tel : 022 27570710

Email : cs@dhruvconsultancy.in

www.dhruvconsultancy.in

CIN : L74999MH2003PLC141887

